TRANSFER COURSE EOUIVALENCY TABLE

| Nassau Community College Business - Marketing (A.A.S.) |  |  | Molloy University Marketing - (B.S.) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Course \# | Course Title | Credits | Course \# | Course Title | Credits | Equivalency |
| ENG 100/ENG 101/ <br> ENG 108H | Enhanced Composition I/ Composition I/Craft of Comp (Honors) | 3 | ENG 1100 | Composition | 3 | Gen Ed Requirement |
| ENG 102/ENG 109H or COM 101 | Composition II/The Art of Analysis (Honors) or Interpersonal Communications | 3 | $\begin{aligned} & \text { ENG 1610/ } \\ & \text { COM } 3130 \end{aligned}$ | Intro Poetry \& Drama or Interpersonal Communications | 3 | Gen Ed Requirement |
| LAW 103 | Business Law I | 3 | BLW 2400 | Business Law I | 3 | Major Requirement |
| MKT 101 OR <br> ACC 101 (ACC 101 <br> Preferred) | Business Mathematics OR Principles of Accounting I | 3 | MAT ELEC OR ACC 2600 | Math Elective OR Accounting I | 3 | Major Requirement |
| MAT 102 | Introduction to Statistics | 3 | MAT 1150A | Elementary Statistics | 3 | Related Requirement |
| MKT 100 | Introduction to Marketing | 3 | MKT 2300 | Principles of Marketing | 3 | Major Requirement |
| MKT 103 | Principles of Sales | 3 | MKT ELEC | Marketing Elective | 3 | Free Elective |
| MKT 130 | Marketing Research | 3 | MKT 3380 | Marketing Research | 3 | Major Requirement |
| $\begin{aligned} & \text { MKT } 145 \text { (MKT } \\ & \text { ELEC) } \end{aligned}$ | Consumer Motivation and Buyer Behavior | 3 | MKT 2350 | Consumer Behavior | 3 | Major Requirement |
| MKT 136 | Marketing Management | 3 | MKT 3370 | Marketing Strategy | 3 | Major Requirement |
| MKT ELEC | Marketing Elective | 3 | MKT ELEC | Marketing Elective | 3 | Free Elective |
| MKT 106 | Introduction to Advertising | 3 | MKT 2590/ | Introduction to Advertising | 3 | Major Requirement |
| RET 107 OR MKT 112 | Principles of Retailing OR Small Business Marketing | 3 | MKT ELEC | Marketing Elective | 3 | Free Elective |
| BUS 112 <br> (BUS Admin Elective) | Principles of Management | 3 | BUS 2010 | Principles of Management | 3 | Major Requirement |
| Humanities ELEC | Humanities Elective | 3 | ELE LASG | Liberal Arts Elective | 3 | Gen Ed Requirement |
| Social Science ELEC | Social Science Elective ** | 3 | $\begin{aligned} & \text { SOC, PSY, HIS, or } \\ & \text { POL } \end{aligned}$ | Sociology, Psychology, History or Political Science | 3 | Gen Ed Requirement |
| Social Science ELEC | Social Science Elective ** | 3 | $\begin{aligned} & \text { SOC, PSY, HIS, or } \\ & \text { POL } \end{aligned}$ | Sociology, Psychology, History or Political Science | 3 | Gen Ed Requirement |
| BUS 150 <br> (BUS Admin Elec) | Organizational Behavior | 3 | BUS 3040 | Organizational Behavior | 3 | Major Requirement |
| ACC 102 <br> (BUS Admin Elec) | Accounting II | 3 | ACC 2610 | Accounting II | 3 | Major Requirement |
| Lab Science Elective | Lab Science Elective | 4 | SCI REQ | Science Requirement | 4 | Gen Ed Requirement/1Free Elective |
| CMP 115 | Computers in Business | 3 | CIS 1050 | Computer Applications for Business | 3 | Related Requirement |
|  | Total Credits | 64 |  | Total Credits Transferred | 64 |  |
|  | ** Either Intro to Sociology, Intro to Psychology, HIS, or POL courses meet requirement. Courses may not be taken in the same discipline. |  |  | Remaining Credits Needed for BS in Marketing <br> (24-39 credits in Major <br> Requirements and 19 Major- <br> Related Requirements, 3 Gen Ed <br> Requirements, and 16 credits in <br> Free Electives) | 62 |  |

## MOLLOY UNIVERSITY

## UPPER DIVISION COURSES REMAINING FOR

BS MARKETING

## MAJOR REQUIREMENTS

| Course Number | Course Title | Credits |
| :--- | :--- | :---: |
| BUS 3430 | Quantitative Analysis for Business Applications | 3 |
| FIN 2500 | Principles of Finance | 3 |
| ECO 3200 | Global Economics \& Finance | 3 |
| BUS 4600 | Business Internship | 3 |
| BUS 4900 | Capstone | 3 |
| BUS/ECO/FIN/MKT <br> Elective | BUS/ECO/FIN/MKT 2000/3000 Level Elective | 9 |
| TOTAL |  | $* \mathbf{2 4}$ |

*If ACC 101, MKT 145, BUS 112, BUS 150, and ACC 102 are not taken, it will add an additional 15 credits to major requirements.

## MAJOR - RELATED REQUIREMENTS

| Course Number | Course Title | Credits |
| :--- | :--- | :---: |
| BUS 1050 | Microsoft Office Specialist (MOS) Associate Certificate | 0 |
| CIS 3600 | Computer Information Systems in Business | 3 |
| COM 2290 | Experience in Corporate Communications | 3 |
| COM 2100 | Public Speaking | 3 |
| ECO 2510 | Macroeconomics | 3 |
| ECO 2520 | Microeconomics | 3 |
| ENG 2380 | Techniques for Business Writing | 1 |
| ETH 2570 | Business Ethics | 3 |
| TOTAL |  | $\mathbf{1 9}$ |

## GENERAL EDUCATION REQUIREMENTS WITH A.A.S. DEGREE

| Modern Language* | 0 |
| :--- | :--- |
| Social \& Behavioral Science (HIS, POL, PSY, SOC) (1)* | 0 |
| Philosophy (PHI** | 0 |
| Theology (TRS) - REQUIRED | 3 |
| CORE* | 0 |
| TOTAL | $\mathbf{3}$ |

*Waived with Associate's Degree

## FREE ELECTIVES WITH A.A.S. DEGREE

| Liberal Arts Electives | 16 |
| :--- | :---: |
| Free Electives | 0 |
| TOTAL | $\mathbf{1 6}$ |

